Business Planning- Enterprise Branch Corporate office, 7th Floor, Bharat Sanchar Bhawan, H C Mathur Lane, Janpath, New Delhi 110001



No. 111-3/2013-BP-Ent

Dated 7.02.2014

To

## All CGMs BSNL Telecom Circle/Distt/Region

## All GM (Enterprise) Circle/GM (EB-City)

## Subject :- Guidelines for utillsation of spare ISM band RF modems in last mile of Enterprise circuits -regarding

Radio modems (RM) in 5.8 Ghz ISM Band with 2xE1, 4xE1 and 8xE1 capacity were procured for providing BTS connectivity by RN/CNP cell in BSNL CO. It has come to notice that many of these Radio modems are lying spare and unutilized in circles. Some of the circles have represented to BSNL CO for issuing guidelines to use spare ISM band radio modems for providing enterprise circuits. The competent authority in BSNL CO has considered the above case and approved following conditions/guidelines for allowing circles to use the spare ISM band radio modems for providing enterprise circuits.

- (i) Only those modems which are declared spare by the circle and which cannot be used for their intended purpose in near future should be utilized for providing enterprise circuits.
- (ii) These RMs may be utilized in those cases where customer is hiring a number of circuits and some of which are non- feasible on conventional means and are delaying the project.
- (iii) The project/case in which these RMs are proposed to be utilized should contribute substantial revenue (not less Rs. 5.00 lakh pa + taxes).
- (iv) The radio modem should be charged minimum Rs. 56971/-(Rupees fifty six thousand nine hundred seventy one only) p.a + taxes per modem link for 2xE1 & 4xE1 capacity links and Rs. 78644/-(Rupees seventy eight thousand six hundred forty four only) p.a + taxes per modem link for 8xE1 capacity links.
- (v) The minimum commitment period should be 5 (five) years for providing links on Radio Modems.
- (vi) The radio modems may be used only for circuits of 2 Mbps & above band width only.
- (vii) Based on the guidelines, usage of the RMs has to be approved by the CGM on case to case basis taking into consideration the merits of the case and overall benefit for BSNL. The CGM has to be satisfied that the gainful modem utilization is beneficial for BSNL.
- (viii) These guidelines are for allowing circles to use the spare ISM band radio modems for providing enterprise circuits only and all other terms and conditions for provisioning of leased circuits issued from time to time from BSNL CO shall also apply in these cases also.

Assistant General Manager (BP-Ent)

Copy to :

- (1) PPS/ PS to the CMD/ Director (Enterprise)/Director (CFA)/ Director (CM)/ ED (Finance)/ED (CN)/ED (CA)/ED(NB) BSNL CO
- (2) GM (EB-I)/GM (EB-II)/GM (Fin -Ent)/GM (RNP)/GM (LC) BSNL CO.
- (3) OL Section to provide Hindi Translation.